

EnergiseLegal case study

Firms/Human Resources/Talent Management

Executive coaching

The Brief

- Sounding board for new regional office head and Partner in very challenging market conditions.
- Help client develop business development strategy.
- Keep staff engaged and performing through redundancy.
- Support to rethink workforce planning and move to flexible working.

Our Role

- Face to face executive coaching including talent mentoring.
- Share strategies to keep staff engaged.
- Provide 'thinking out of the box' business development ideas in static market.

The Result

- New services introduced including legal mentoring.
- New billings growth achieved in new market abroad, vs. decline in sector.
- Staff pool mix changed to freelance to flex through uncertain times.